



# Facts About FPL's Business Prices

Important information  
about your electric bill  
and service



POWERING TODAY. EMPOWERING TOMORROW.™

## Rate Summary\*\* Rates effective as of Jan. 5, 2007

|  | kw Demand   | Monthly Customer Charge | Demand Charge per kw | Total Demand Charges per kw | Demand Charges per On-Peak kw | Total Demand Charges per On-Peak kw | Demand Charges per Firm kw | Total Demand Charges per Firm kw | Energy Charges <sup>1</sup> per kWh Including Surcharge | Energy Charges <sup>2</sup> per Off-Peak kWh Including Surcharge | Energy Charges per Off-Peak kWh Including Surcharge | Fuel Charge per kWh | Fuel Charge per On-Peak kWh | Fuel Charge per Off-Peak kWh |
|--|-------------|-------------------------|----------------------|-----------------------------|-------------------------------|-------------------------------------|----------------------------|----------------------------------|---|--|---|---------------------|-----------------------------|------------------------------|
| General Service Non-Demand (GS-1)                  | 0 - 20      | \$ 8.24                 |                      |                             |                               |                                     |                            |                                  | 4.605c  |  |   | 5.774c              |                             |                              |
| General Service Non-Demand-TOU (GST-1)             |             | \$ 11.27                |                      |                             |                               |                                     |                            |                                  |   | 8.234c   | 2.946c  |                     | 6.422c                      | 5.484c                       |
| General Service Demand (GSD-1)                     | 21 - 499    | \$ 32.05                | \$4.94               | \$6.52                      |                               |                                     |                            |                                  | 1.603c  |  |   | 5.774c              |                             |                              |
| C/I Load Control, General Service [CILC-1(G)]++    |             | \$ 549.45               | \$2.17*              | \$2.17*                     | \$1.03+                       | \$3.12                              | \$4.39                     | \$6.48                           |   | 1.172c   | 1.172c  |                     | 6.422c                      | 5.484c                       |
| General Service Demand-TOU (GSDT-1)                |             | \$ 38.00                |                      |                             | \$4.94                        | \$6.52                              |                            |                                  |   | 3.401c   | 1.120c  |                     | 6.422c                      | 5.484c                       |
| General Service Large Demand (GSLD-1)              | 500 - 1,999 | \$ 37.55                | \$5.72               | \$7.68                      |                               |                                     |                            |                                  | 1.321c  |  |   | 5.768c              |                             |                              |
| General Service Large Demand-TOU (GSLDT-1)         |             | \$ 37.55                |                      |                             | \$5.72                        | \$7.68                              |                            |                                  |   | 2.367c   | 0.895c  |                     | 6.415c                      | 5.478c                       |
| Curtable Service (CS-1)                            |             | \$ 100.74               | \$5.72               | \$7.68                      |                               |                                     |                            |                                  | 1.313c  |  |   | 5.768c              |                             |                              |
| Curtable Service-TOU (CST-1)                       |             | \$ 100.74               |                      |                             | \$5.72                        | \$7.68                              |                            |                                  |   | 2.359c   | 0.886c  |                     | 6.415c                      | 5.478c                       |
| General Service Large Demand (GSLD-2)              | 2,000+      | \$ 155.68               | \$5.72               | \$7.63                      |                               |                                     |                            |                                  | 1.304c  |  |   | 5.732c              |                             |                              |
| General Service Large Demand-TOU (GSLDT-2)         |             | \$ 155.68               |                      |                             | \$5.72                        | \$7.63                              |                            |                                  |   | 2.459c   | 0.840c  |                     | 6.383c                      | 5.450c                       |
| Curtable Service (CS-2)                            |             | \$ 155.68               | \$5.72               | \$7.63                      |                               |                                     |                            |                                  | 1.307c  |  |   | 5.732c              |                             |                              |
| Curtable Service-TOU (CST-2)                       |             | \$ 155.68               |                      |                             | \$5.72                        | \$7.63                              |                            |                                  |   | 2.465c   | 0.843c  |                     | 6.383c                      | 5.450c                       |
| General Service Large Demand (GSLD-3)              | 2,000+      | \$ 366.30               | \$5.72               | \$7.62                      |                               |                                     |                            |                                  | 0.713c  |  |   | 5.512c              |                             |                              |
| General Service Large Demand-TOU (GSLDT-3)         |             | \$ 366.30               |                      |                             | \$5.72                        | \$7.62                              |                            |                                  |   | 0.775c   | 0.653c  |                     | 6.131c                      | 5.235c                       |
| Curtable Service (CS-3)                            |             | \$ 366.30               | \$5.72               | \$7.62                      |                               |                                     |                            |                                  | 0.713c  |  |   | 5.512c              |                             |                              |
| Curtable Service-TOU (CST-3)                       |             | \$ 366.30               |                      |                             | \$5.72                        | \$7.62                              |                            |                                  |   | 0.775c   | 0.653c  |                     | 6.131c                      | 5.235c                       |
| C/I Load Control Program, Transmission [CILC-1(T)] | 500+        | \$2,930.41              |                      |                             | \$1.05                        | \$3.06+                             | \$5.72                     | \$7.73                           |   | 0.642c   | 0.642c  |                     | 6.131c                      | 5.235c                       |
| C/I Load Control Program, Distribution [CILC-1(D)] |             | \$ 549.45               | \$2.23*              | \$2.23*                     | \$1.06                        | \$3.15+                             | \$5.36                     | \$7.45                           |   | 0.882c   | 0.882c  |                     | 6.365c                      | 5.435c                       |

\* Per kw of maximum demand for current or prior 24 months

\*\* These schedules are subject to applicable franchise charges and utility and state sales tax

+ Per kw of on-peak kw less firm kw

++ 200-499 kw

1 Total demand charges noted above include the applicable capacity payment recovery charge per kw, plus the standard demand charge per kw from each rate schedule. For the CILC program, the applicable capacity charge per kw is applied to on-peak and firm kw.

2 Energy charges noted above include the applicable energy conservation cost recovery charges per kw, the applicable environmental cost recovery charge per kw, plus the non-fuel energy charge per kw for each rate schedule; also includes the storm surcharge. For GS-1 and GST-1 rate schedules, energy charges also include the applicable capacity payment recovery charge per kw.

Note: Rate information appearing in this brochure is subject to change.



01/07

We value your company and thank you for your business. This insert is designed to provide you with essential information about your rates.

### **Bills Decrease Due To Lower Fuel Costs And Efficiencies At FPL Power Plants**

As an FPL business customer, you will benefit from a decrease in your electric bills of 4.3% for our smallest business customers (GS-1 using 16,800 kWh per month) to 6.3% for large industrial customers (CILC-1 T using 5,840,000 kWh per month) beginning on Jan. 5, 2007. Among the factors contributing to the decrease are:

**Lower fuel costs than forecast.** The world market prices of oil and natural gas used to produce electricity remain volatile, and FPL continues to monitor these fuel markets. Although fuel prices in 2007 are now expected to be lower than previously predicted, FPL also keeps our fuel expenses more stable by maintaining a diverse portfolio of generation sources – including nuclear and coal – and being able to switch fuels at some plants when prices of one type of fuel are lower.

**Increased fuel efficiency of FPL's power plant fleet.** As a group, FPL's fossil power plants have become 12% more efficient over the last five years. Today they comprise the most efficient power plant fleet in the nation compared to similar power generation companies of the same size.

**Lower storm surcharge.** As a business customer, you will also benefit from a 33% lower storm charge starting in January. This reduction is in anticipation of the issuance of storm recovery bonds.

**FPL does not profit from fuel or storm charges on your electric bill.** We buy only the fuel required to meet your electricity consumption needs. Fuel costs – whether they decrease or increase – are strictly a “pass through” with no profit made by FPL.

The PSC approved the changes to your business' electric bills on Nov. 8, 2006.

### **Contract Provisions**

Your facility's electric rate classification is based on your maximum electrical usage and when you use electricity. Qualifying for another rate may produce a savings. FPL will help your business evaluate which rate schedule is most economical. Whether your company can benefit from FPL's alternative rates will depend on the size and nature of your business. To find out if one of these rates makes sense for your company, call your FPL representative or our Business Care Center at **1-800-FPL-5566**. Options include:

### **Time-of-Use Rates**

Time-of-Use (TOU) rates may be economical if your business is able to shift electricity use to off-peak times. With TOU rates, you will be billed a lower rate for off-peak usage and a higher rate for peak period usage. So, the more energy consumption your business is able to shift off-peak, the greater the savings. In fact, your business may already be using enough off-peak energy to benefit from this rate. If you operate between 16 and 24 hours per day, you could be a good candidate for TOU.

**Peak periods – Mondays through Fridays:** To benefit from TOU rates, a substantial portion of your facility's electric use must be shifted away from these periods:

- |                          |                          |
|--------------------------|--------------------------|
| <b>Nov. 1 – March 31</b> | <b>April 1 – Oct. 31</b> |
| • 6 a.m. to 10 a.m.      | • Noon to 9 p.m.         |
| • 6 p.m. to 10 p.m.      |                          |

**Off-peak periods:** All other hours, Saturdays and Sundays, New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.

An optional High Load Factor TOU rate is available to your business if you have at least 21 kw of billing demand. Manufacturers, grocery stores and hospitals, among others, may be good candidates for this new option.

An optional Seasonal Demand TOU rider is available to your business if you have at least 21 kw of billing demand. Customers in the agricultural and educational sectors, among others, may be good candidates for this option.

### **General Service Constant Use Rate**

A General Service Constant Use rate is available for small businesses with relatively constant, high load factor usage. Customers in telecommunications and cable television industries are among those who may be good candidates for this option.

### **Curtable Service Rates**

Your business qualifies for Curtable rates if its demand is at least 500 kw and you agree to periodically curtail use by 200 kw or more upon our request. Your monthly credit would amount to \$1.56 per kw for the difference between total usage and the contracted maximum demand during curtailment periods.

Your business would have the flexibility to revise the maximum demand figure once during the initial 12-month period. As an even more economical option, you might consider Curtable TOU service, which combines the advantages of Curtable and TOU rates.

### **Deposits**

You have the choice of paying required deposits with cash or check. Acceptable alternatives to a deposit include an irrevocable bank letter of credit or surety bond. However, these deposit alternatives are recommended for deposits over \$1,000 because for less than that amount they are not cost effective. Deposits are based upon twice the average monthly billing, with a \$25 minimum.

For deposits held over six months, you will earn 6% interest from the time the deposit is paid in full, and 7% interest for a deposit held 23 continuous months or more, provided a prompt payment record has been maintained for the past 12 months.

After six months of service, we may ask you to increase the deposit if the actual average bill amount is higher than projected.

### **Service Charges**

The PSC allows utilities to charge customers for certain services to recover the cost of providing those services. Current service charges are:

- \$14.88 to open an account
- \$17.66 to reconnect service after disconnection either for non-payment or violation of a rule or regulation
- \$23.24 or 5% of the check amount, whichever is greater, for a dishonored check
- 1.5% to be added to late-paying customers' bills, applied on the past-due balance each month
- \$5.11 whenever FPL representatives must visit your facility to collect payment on an overdue account

### **Gross Receipts Tax**

FPL pays 2.5% of its gross electric revenues to the state in the form of a gross receipts tax. This tax appears as a separate line item on your bill.

### **Resale of Electric Service Prohibited**

Electric service is for your business' own use. The Florida Administrative Code prohibits the resale of electricity for a profit. The actual cost of electricity billed by FPL may be reasonably allocated among tenants, lessees and other entities as long as no profit is made.