Continued investments to keep bills low and reliability high

Providing affordable, reliable and clean energy is our commitment to your business. Over the last 10 years, business customers’ typical bills have decreased about 20 percent on average. And, based on a rate settlement agreement approved by the Florida Public Service Commission in November, the price your business pays for the energy we provide will continue to remain lower for at least the next four years. The agreement, that took effect Jan. 1, will allow us to continue making smart investments in clean solar energy and our energy infrastructure, which is recognized as one of the most reliable in the U.S.

So, what does it mean for your business’ energy bill? The impact of the agreement varies depending on rate class and customer usage. Most typical business customer bills will see an increase in the range of approximately 3 to 8 percent in 2017 – with smaller businesses seeing the lowest increases. Even with the changes, we estimate that typical business customer bills in 2020 will still be lower than they were in 2006.

To learn more, visit: [FPL.com/answers](http://FPL.com/answers)

We’re keeping business rates low

Latest typical bill comparisons*

<table>
<thead>
<tr>
<th>Description</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>National Average</td>
<td>$197.84</td>
</tr>
<tr>
<td>Florida Average</td>
<td>$181.53</td>
</tr>
<tr>
<td>FPL Bill</td>
<td>$148.89</td>
</tr>
</tbody>
</table>

*Estimate based on FPL typical bill of 1,500-kWh GS-1 rate class, representing majority of FPL business customers for Jan. 1, 2017. Includes state gross receipts tax, but not credits, local taxes or fees that may be applicable in some jurisdictions. Florida average (Oct. 2016) based on rates reported to FSC. National average (July 2016) based on rates reported to EEI.
**YOUR RATES AND CHARGES**

Business rate classification is based on your maximum monthly energy usage and when you use energy. Qualifying for another rate may produce savings for some customers. For example, if your business can shift a significant part of electric usage to off-peak times when the demand for energy is lower, you may benefit from our time-of-use (TOU) rates. With TOU rates, you are billed at a lower rate for off-peak usage and a higher rate for peak-period usage. To benefit, your energy use must be shifted away from the following peak hours, Monday through Friday:

- Apr. 1 to Oct. 31, noon to 9 p.m.*
- Nov. 1 to March 31, 6 to 10 a.m. and 6 to 10 p.m.*

For more information about your bill or to view available business rate options that might be more economical for your business, visit: FPL.com/TOU


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### Effective Jan. 1, 2017

#### BUSINESS RATE CLASS

<table>
<thead>
<tr>
<th>Rate Class</th>
<th>Energy Notes</th>
<th>Base Demand Charge</th>
<th>On-Peak Energy Charge</th>
<th>Off-Peak Energy Charge</th>
<th>Conservation</th>
<th>Capacity</th>
<th>Environmental</th>
<th>Storm Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Service Demand-TOU (GSDL-1)</td>
<td>$2,025.00</td>
<td>$9.30</td>
<td>1.217</td>
<td>1.016</td>
<td>0.006</td>
<td>$0.56</td>
<td>$1.04</td>
<td>0.188</td>
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<tr>
<td>General Service Demand-TOU (GSDL-2)</td>
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<td>$11.00</td>
<td>2.597</td>
<td>1.143</td>
<td>0.075</td>
<td>$0.48</td>
<td>$0.92</td>
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<tr>
<td>General Service Demand-TOU (GSDL-3)</td>
<td>$2,000.00</td>
<td>$9.30</td>
<td>1.217</td>
<td>1.016</td>
<td>0.006</td>
<td>$0.56</td>
<td>$1.04</td>
<td>2.658</td>
</tr>
</tbody>
</table>

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**RATES EDITION**

- JANUARY 2017 RATES EDITION
- JANUARY 2017 RATES EDITION

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**This edition of Energy Notes includes information about your monthly bill, including an overview of the charges for your energy. You can always get the latest information about your bill online, including how to read your statement and an explanation of all the bill components:** FPL.com/rates

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**BUSINESS RATE CLASS**

- RATES EDITION
- RATES EDITION

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**RATES EDITION**

- JANUARY 2017 RATES EDITION
- JANUARY 2017 RATES EDITION